



This is Roche

A short guide about who we are and what we do

General Information

Our Purpose

We believe it's urgent to deliver medical solutions right now – even as we develop innovations for the future. We are passionate about transforming patients' lives. We are courageous in both decision and action. And we believe that good business means a better world.

That is why we come to work each day. We commit ourselves to scientific rigor, unassailable ethics, and access to medical innovations for all. We do this today to build a better tomorrow.

We are proud of who we are, what we do, and how we do it. We are many, working as one across functions, across companies, and across the world.

We are Roche.

- [Roche in 60 seconds](#)

- [Key facts and figures](#)

- Over 100,000 employees worldwide
- Sales of 58.3 billion CHF
- 12.2 billion CHF R&D investment (equals more than 20% of our turnover)

- [Our history](#)

Founded by Fritz Hoffmann in 1896

- [The pharma division in a nutshell](#)

- [HSP: Access to healthcare](#)

- [How we do R&D](#)

- [Roche - the leader in personalised healthcare](#)

- [COVID-19 - Our response to a global pandemic](#)

What makes Roche different

Purpose / Impact

At Roche, you can really make an impact with your work. Each and every one of us - no matter whether internal employee or external partner - can contribute to improving the lives of millions of people. To increase our impact, we are completely re-thinking the structure and ways of working in our commercial organization, moving from selling products to a true partnership with healthcare professionals.

Organizational structure / Stability

We have been writing scientific history for 125 years and we are excited to continue delivering meaningful innovation today and in the future. The majority of the voting shares are still in the hands of the family of our founder, which gives us a long-term strategic view and also translates into our culture. We have a long-term view and are not driven by short-term shareholder value creation – and we are convinced that with this change we are setting up the commercial organization for long-term success.

Innovation

Innovation is what drives us - we are looking to create medical milestones that significantly improve the lives of patients worldwide. For that, we invest more than 20% of our turnover in research - that is more than 12.2 billion CHF per year, or 33.4 million CHF every day. We conduct 23.4 billion tests on our diagnostic machines every year, and are leading in the way we combine Pharma, Diagnostics and Data. And we're also innovating beyond products, in the way we work and anticipating future changes in our environment. If you love a challenge and want to shape the future of healthcare – now is the time!

How we work

At Roche, you'll find a collegial environment where according to the last Global Employee Opinion Survey 83% of the employees are happy to work for Roche and excited about Roche's future. As the culture at Roche is built around respect and trust, and we were already moving to ways of agile working in many areas anyway, the current home office situation has proven less disruptive as accountability, empowerment and also remote working tools are already part of the day-to-day work.



Healthcare System Partner (HSP)

About the role

Health care is changing: Radical innovation, increased openness to change, increasing patient empowerment, multiple sources of medical information, and pressure on public spending. As a result of all this, the needs of our stakeholders continue to evolve.

Roche's pharmaceutical division is in the midst of a transformation aimed at enabling us to achieve an ambitious vision. In the next ten years, our goal is to increase the benefit we provide to patients by 3-5 times, while reducing the cost to society by half. This is our commitment to make a meaningful difference to the future of healthcare.

About you

Are you a visionary and entrepreneurial professional with outstanding partnering capabilities (coaching, consulting, ability to deeply listen, question and understand) who can drive healthcare system innovation and unlock possibilities to deliver value for the ecosystem and society?

Do you have the ability to boldly act on key decisions and opportunities and stop any activity that is not adding value?

Do you have the ability to look across the individual ecosystem and identify broader trends and patterns in healthcare systems, share those outside insights to Roche and bring our expertise to the ecosystem?

If so, consider joining Roche as a Healthcare System Partner (HSP).

The Healthcare System Partner is a local Roche representative who works closely with the stakeholders and organizations who indirectly impact how patients access healthcare in their market (e.g., policy makers, regulators, and payers). The Health System Partner collaborates across the health system to identify and implement solutions that add value and improve patient outcomes. This role is focused on stakeholders who drive health system innovation and shapes the patient journey.

[Apply for HSP roles here](#)